

THE POSSIBLE COSTS OF WAITING TO BUY

The following examples and hypothetical projection are based on a \$300,000 sales price with 100% financing.

Today's Price and Interest Rate

\$300,000 Mortgage @ 6% Interest = \$1,789.65 monthly payment

If we assume prices remain the same next year; but interest rates go up 1%:

\$300,000 mortgage @ 7% interest = \$1,995.90 monthly payment

-1,798.65

* \$ 197.25 additional per month

If we assume prices appreciate 8% next year; but interest rates remain the same:

\$300,000 + 8% appreciation = \$324,000 @ 6% Interest = \$1,942.50 monthly payment

-1798.65

\$143.85 additional per month

AND the loss of \$2,000 per month appreciation

If we assume 8% appreciation and 1% higher interest rates:

\$324,000 @ 7% Interest = \$2,155.57 monthly payment

-1,798.65

* \$ 356.92 additional per month

AND the loss of \$2,000 per month in appreciation

If we assume 11% appreciation and 1% higher interest rate:

\$300,000 + 11% appreciation = \$333,000 @ 7% Interest = \$2,215.45

-1,798.65

*\$ 416.80 additional per month

AND the loss of \$2,750 per month appreciation



**WHY WAIT? CALL
DALE POLITTE NOW**

(858) 472-5080

**OR GO TO
WWW.SALEBYDALE.COM**

